



Imagine your day in the office looks like this...



Your EV parking space is **reserved**

Because you booked an EV charger on your app before leaving home



Your building access is seamless

You forgot your badge again, but that's okay, you used your phone



Your meeting room is already prepared

With the lighting and HVAC automatically at **optimal settings**

Imagine your day in the office looks like this...





Because you reported the broken machine and **ordered from the cafeteria** instead



You are always in the loop

You receive a notification to say there will be fire alarm testing - no need to panic!



You scheduled that last-minute meeting

Because you could easily see meeting room availability and booked it on the fly

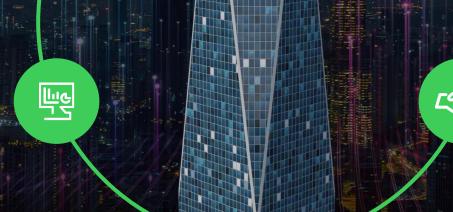
Today's buildings are **evolving**...

Sustainability & Decarbonization

- Regulations, energy crisis
- Social interest in Net-Zero

Digitization & New Technologies

- Digital solutions for productivity
- AI, Machine learning and digital twins for analytics



Hybrid Working & Occupant Experience

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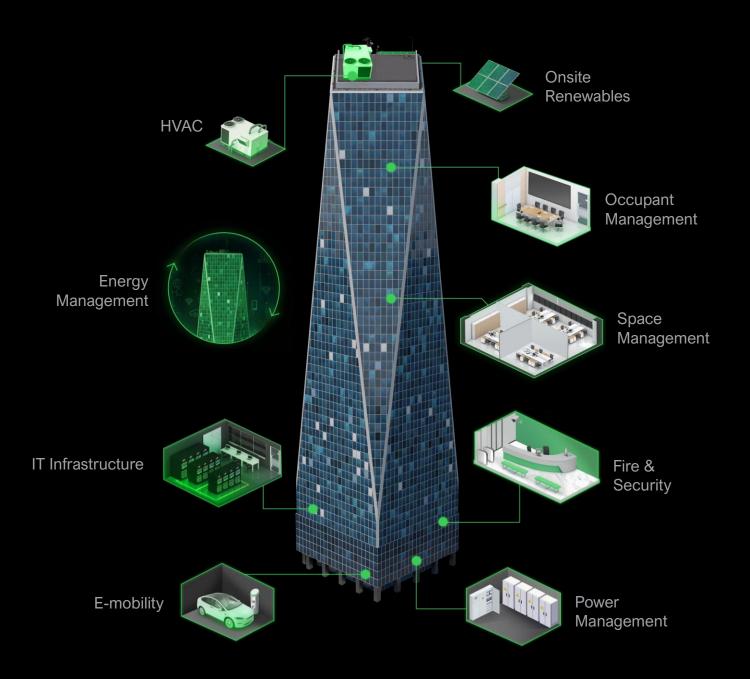
- Occupancy & space utilization
- Tech for health, wellbeing and productivity

Technology Partnership & Investment

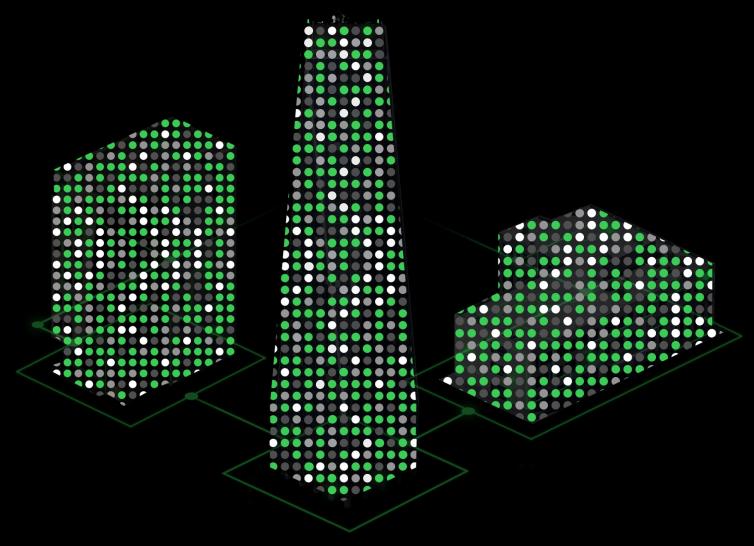
 Building leases with tech and data as a service

You need a **building ecosystem** which can...

Capture data from all major building systems



How do you make it actionable?





First you must **define intent**

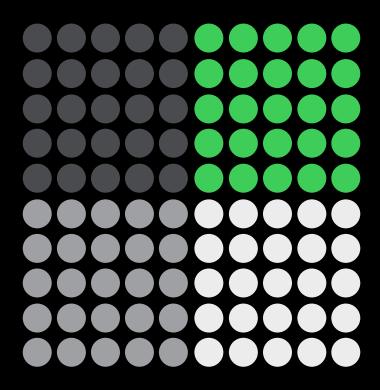
Strategically identify the actions needed to capture the right data to achieve your target building outcomes.



2

Then you can capture and consolidate

Digitize your systems so you can gain a holistic view of what you're working with in a common data environment.



3

Next you must **comprehend and analyze**

Use advanced digitized analytics, Al and machine learning to **truly understand** the **meaning of your data** in a wider context.

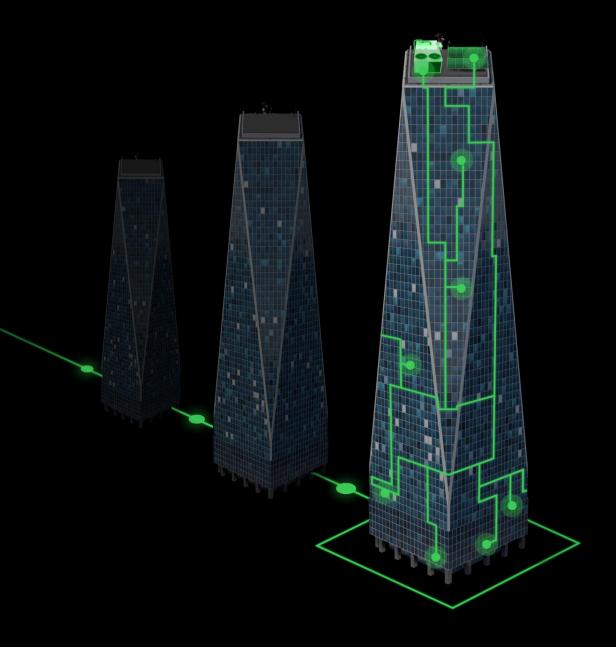




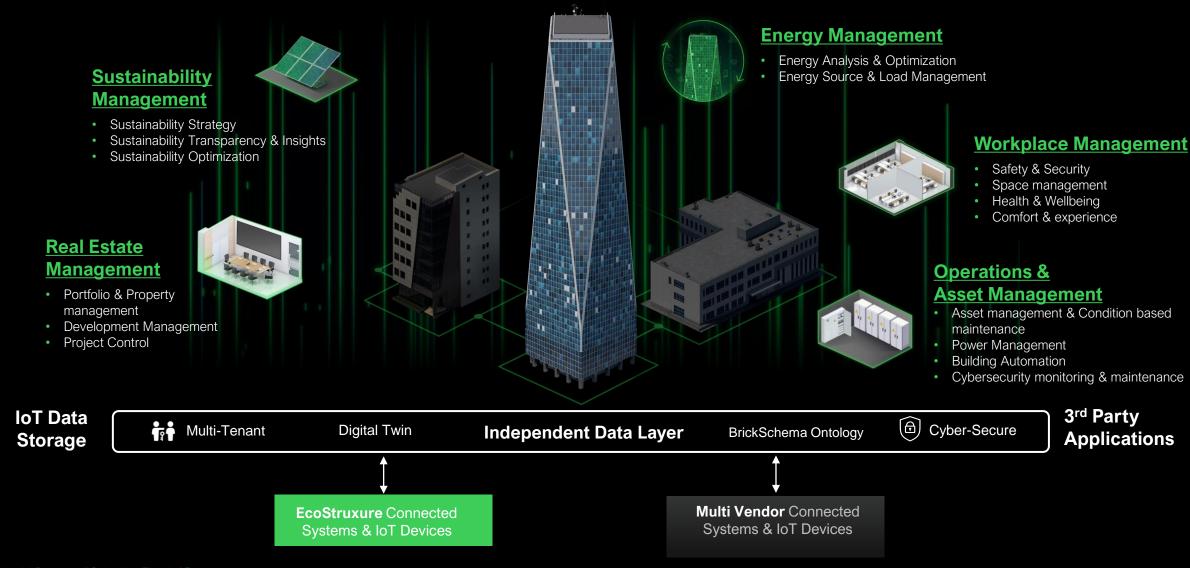
Now, take action

To decarbonize and enhance occupant experience.

Then go one step further and automate various actions based on insights



With applications including Al-enabled analytic tools, automated responses, and clear dashboards our open ecosystem gives enterprises the power to leverage existing tools or our software solutions.



Let's see how this works with

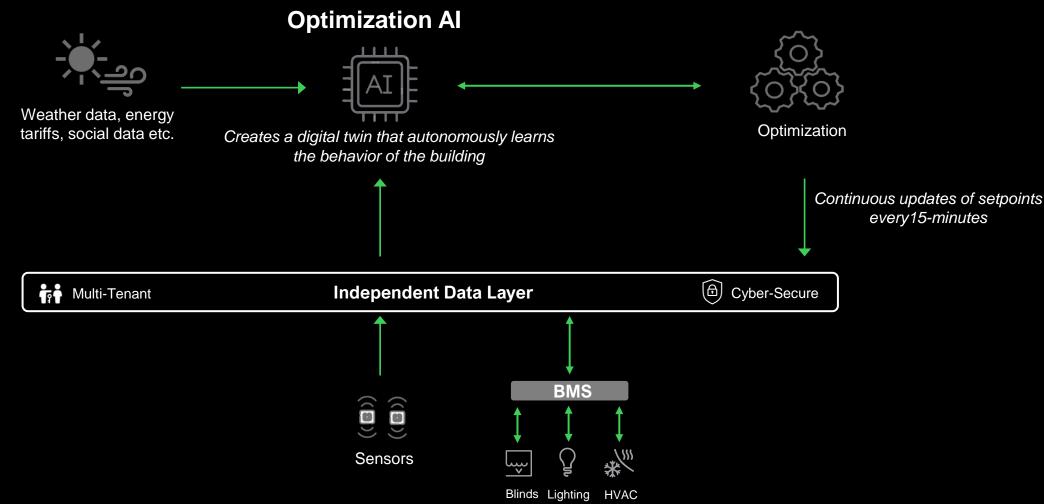
Use Cases

Targeted application of data analytics and logic to a specific business challenge, resulting in one or more measurable outcomes.

Al-based HVAC optimization for autonomous energy & environmental optimization







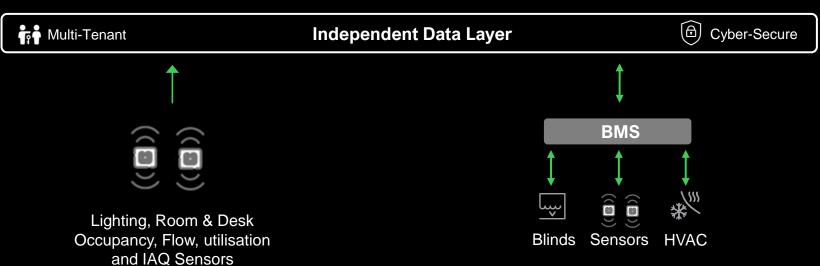
Sensor Analytics Room Booking No Show





Workplace Management





Your digitization journey

Where are you and how can you get started?

Beginning

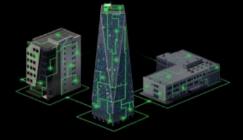
- Identify core building outcomes are to support your business
- Build a data strategy for your building systems to support identified outcomes
- Identify first sites to test your strategy

Advanced

- Expand the penetration of your digital strategy across your entire portfolio
- Measure the impact of what you've already implemented
- Explore new capabilities with your technology partners to drive greater value

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- Implement a single data platform with converged OT & IT data for automated processes
- Establish yourself as a thought leader on advanced digital strategies
- Test new digital ecosystem in a fast-fail manner
- Establish a digital services team that define and lead building projects in consultation with FM & IT







Transform Your Industry

